# Occupations in Germany: Social Perception and Personality Characteristics

Survey instrument
Questionnaire master for CATI programming
incl. variable identifier

**Version main survey**
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FURTHER INFORMATION:

**BIBB**

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| Greeting and screening |
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| **sc_1**<br><br>**If landline number** | **Good afternoon, my name is …**<br>**from the Sozialwissenschaftlichen Umfragezentrum in Duisburg.**<br><br>**It is a survey on the attractiveness of occupations. The client is the Federal Institute for Vocational Education and Training in Bonn. A person from your household recently took part in a survey on the subject of "Work and Occupation" and agreed to take part in a follow-up survey.**<br><br>**Was it you yourself or was it another person from your household?**<br><br>IF NO: |

**Could I speak to this person please?**

Int: (On request): This person has given as name ….
Int: (On request): If name was not given: The person was [male/female] and … years old.
Int: (On request): The interview took place on [Show date].
Int: (On request): The first interview was conducted by the institute Kantar.

 (1) Target person (ZP) is on the line
 (2) ZP is brought on the line
 (3) Appointment
 (4) Refusal
 (5) Other dropout

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**sc_1**

**If mobile phone number**

**Good afternoon, my name is …**
**from the Sozialwissenschaftlichen Umfragezentrum in Duisburg.**

**It is a survey on the attractiveness of occupations. The client is the Federal Institute for Vocational Education and Training in Bonn. A person with this mobile phone number recently took part in a survey on the subject of "Work and Occupation" and agreed to take part in a follow-up survey.**

**Was it you yourself or was it another person?**

IF NO:
**Could I speak to this person please?**

Int: (On request): This person has given as name …
Int: (On request): If name was not given: The person was [male/female] and […] years old.
Int: (On request): The interview took place on [Show date].
Int: (On request): The first interview was conducted by the institute Kantar.

 (1) ZP is on the line
 (2) ZP is brought on the line
 (3) Appointment
 (4) Refusal
 (5) Other dropout

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**sc_2**

**If contact person is not target person and target person has been brought on the phone:**

**Good afternoon, my name is …**
**from the Sozialwissenschaftlichen Umfragezentrum in Duisburg.**

**It is a survey on the attractiveness of occupations [if et =1 include: and personality characteristics of employed persons]. You have recently taken part in a survey on "Work and Occupation" and agreed to take part in a follow-up survey.**

**If target person at first contact on the phone start directly with:**

**I would like to ask you a few questions about this. The telephone interview will take about 12 minutes.**

 **- Participation is of course voluntary. However, it is very important that as many selected persons as possible participate so that the survey can be carried out successfully.**
 **- The evaluation is anonymous, i.e. not in connection with your telephone number and your name.**

Int.: We are conducting the survey on behalf of the Federal Institute for Vocational Education and Training in Bonn. The first interview was conducted by the institue Kantar.

**Would you be so kind as to answer a few questions?**

If ZP hesitates, please point out the importance of the participation again.

(1) Yes, ready for the interview => [Interview]
(2) Appointment
(3) Refusal
(4) Other dropout

# START OF THE MAIN INTERVIEW

**If et=0→ continue with f17 (personal details), end of the interview**

## Personality traits

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| **f10_1**<br><br>if et=1 | **In the following we would like to know something about your personal characteristics. I will now read some statements to you that may more or less apply to you. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".**<br><br>**I'm my own boss.**<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>\*\*\*8 don't know<br>\*\*\*9 not specified<br>INT: Please read the instructions aloud |
| **f10_2**<br><br>if et=1 | In the following we would like to know something about your personal characteristics. I will now read some statements to you that may more or less apply to you. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**If I work hard, I will succeed.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>\*\*\*8 don't know<br>\*\*\*9 not specified |
| **f10_3**<br><br>if et=1 | In the following we would like to know something about your personal characteristics. I will now read some statements to you that may more or less apply to you. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**Whether at work or in my private life: What I do is mainly determined by others.** |

Int.: Only read the instructions again if necessary.

(1) does not apply at all
(2) applies little
(3) applies somewhat
(4) applies fairly
(5) applies completely
***8 don't know***8 don't know
***9 not specified

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| **f10_4**<br><br>if et=1 | In the following we would like to know something about your personal characteristics. I will now read some statements to you that may more or less apply to you. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**Fate often gets in the way of my plans.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f11_1**<br><br>if et=1 | **I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".**<br><br>**I am confident that I could deal efficiently with the challenges of my occupation if I only wanted to.**<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified<br>INT: Please read the instructions aloud |
| **f11_2**<br><br>if et=1 | I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I know that I have the necessary skills for my occupation.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |

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| **f11_3**<br><br>if et=1 | I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I know that I have enough interest for the demands of my occupation.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f11_4**<br><br>if et=1 | I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I am optimistic about future occupational tasks because I can trust my skills.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f11_5**<br><br>if et=1 | I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I have no difficulties in achieving my occupational intentions and goals.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f11_6**<br><br>if et=1 | I will now read some statements to you again which may more or less apply to you. Please tell me for each statement whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I believe that I am adequately motivated to master big occupational challenges.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely |

***8 don't know***8 don't know
***9 not specified

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| **f12_1**<br><br>if et=1 | **Thank you. I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".**<br><br>**I seem to be in a hurry and racing against the clock.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f12_2**<br><br>if et=1 | I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I find myself continuing to work after my coworkers have called it quits.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f12_3**<br><br>if et=1 | I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**It is important to me to work hard even when I do not enjoy what I am doing.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f12_4**<br><br>if et=1 | I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I stay busy and keep many irons in the fire.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little |

(3) applies somewhat
(4) applies fairly
(5) applies completely
\*\*\*8 don't know\*\*\*8 don't know
\*\*\*9 not specified

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**f12_5**

if et=1

I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".

**I feel that there is something inside me that drives me to work hard.**

Int.: Only read the instructions again if necessary.

(1) does not apply at all
(2) applies little
(3) applies somewhat
(4) applies fairly
(5) applies completely
\*\*\*8 don't know\*\*\*8 don't know
\*\*\*9 not specified

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**f12_6**

if et=1

I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".

**I spend more time working than on socializing with friends, on hobbies, or on leisure activities.**

Int.: Only read the instructions again if necessary.

(1) does not apply at all
(2) applies little
(3) applies somewhat
(4) applies fairly
(5) applies completely
\*\*\*8 don't know\*\*\*8 don't know
\*\*\*9 not specified

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**f12_7**

if et=1

I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".

**I feel obliged to work hard, even when it is not enjoyable.**

Int.: Only read the instructions again if necessary.

(1) does not apply at all
(2) applies little
(3) applies somewhat
(4) applies fairly
(5) applies completely
\*\*\*8 don't know\*\*\*8 don't know
\*\*\*9 not specified

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**f12_8**

if et=1

I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".

**I find myself doing two or three things at one time such as eating lunch and writing a memo, while taking on the telephone.**

Int.: Only read the instructions again if necessary.

(1) does not apply at all
(2) applies little
(3) applies somewhat
(4) applies fairly
(5) applies completely
***8 don't know***8 don't know
***9 not specified

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| **f12_9**<br><br>if et=1 | I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**I feel guilty when I take time off work.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f12_10**<br><br>if et=1 | I will now read some statements to you on how to experience work. For each statement, please tell me whether it 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".<br><br>**It is hard for me to relax when I am not working.**<br><br>Int.: Only read the instructions again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know***8 don't know<br>***9 not specified |
| **f13_1-**<br>**f13_16**<br><br>if et=1 | **I will now read some more characteristics to you. Please tell me here as well, whether these apply to you with 1 "does not apply at all", 2 "applies little", 3 "applies somewhat", 4 "applies fairly" or 5 "applies completely".**<br><br>**I see myself as someone who...**<br><br>Int.: After each item, only read out the answers again if necessary.<br><br>(1) does not apply at all<br>(2) applies little<br>(3) applies somewhat<br>(4) applies fairly<br>(5) applies completely<br>***8 don't know<br>***9 not specified<br><br>(f13_1) **does a thorough job.**<br>(f13_2) **is communicative, talkative.** |

(f13_3) **is sometimes somewhat rude to others.**
(f13_4) **is original, comes up with new ideas.**
(f13_5) **worries a lot.**
(f13_6) **is reserved.**
(f13_7) **has a forgiving nature.**
(f13_8) **tends to be lazy.**
(f13_9) **is outgoing, sociable.**
(f13_10) **values artistic, aesthetic experiences.**
(f13_11) **gets nervous easily.**
(f13_12) **does things effectively and efficiently.**
(f13_13) **is considerate and kind to others.**
(f13_14) **has an active imagination.**
(f13_15) **is relaxed, handles stress well.**
(f13_16) **tends to put things off until later, even if it would be better to do them immediately.**

PROG: Sequence randomly generated!

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| **f14**<br><br>if et=1 | **And how do you see yourself - how willing are you in general to take risks?**<br><br>**Are you...**<br><br>Int.: First read out the question, then read out the scale values (numbers and answer text).<br><br>**(1) not willing to take risks at all,**<br>**(2) little willing to take risks,**<br>**(3) somewhat willing to take risks,**<br>**(4) fairly willing to take risks or**<br>**(5) completely willing to take risks?**<br>***8 don't know<br>***9 not specified<br>INT: Please read the instructions aloud |
| **f14b**<br><br>if (et=1&<br>f14<8) &<br>age<50 | **If you think about the end of your schooling, would you say that you were about as willing to take risks, much more willing to take risks or much less willing to take risks?**<br><br>**(1) about as willing to take risks**<br>**(2) much more willing to take risks**<br>**(3) much less willing to take risks**<br>***8 don't know<br>***9 not specified<br>INT: Only read out the instructions again on request. |
| **f15 [f15in]**<br><br>if et=1 | **At the end of the interview there is something else. We have prepared a small task. In this task, you should name as many different animals as possible. You have 60 seconds to do this.**<br><br>**Are you ready?**<br><br>Int.: Only upon explicit request of the interviewee:<br>• What is the purpose of the task? → "The purpose of the assignment is to survey the vocabulary of the respondents."<br>• Why the naming of animals? → "The number of animals mentioned gives information about the retentiveness of the respondents".<br><br>(1) Yes, I am ready.<br>(2) No, I do not wish to participate in the task. |
| **f16**<br><br>if et=1 | **When I say "time is running out" you start naming the animals.**<br><br>Int.: ATTENTION: it is NOT possible to go back during the test!<br><br>(1) Start time measurement => "TIME RUNS" [tstart] |

(9) (Test aborted before start)

If interviewed person says that she/he can't think of anything more: "Please think again, you still have some time left".

(1) animal named
(2) animal repeated
(3) naming unclear
(4) test aborted by the interviewee

If et=1 → continue with farewell (verab)

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| **Personal data for non-core employed persons and farewell - f17s-f27 not part of data set "Personality and Employment"** | |
| If et=0 | **f17s-f27: Questions only went to non-core employed persons** |
| **Verab** | **Thank you very much for this interview!** |